

ANNEX B-2 – FINANCIAL OFFER FORM

Bidder legal name _____
 Registered address / country _____
 Currency of offer USD only
 Offer validity _____ days (minimum 120 days from 29 November 2026)
 Authorized representative _____

SCHEDULE A – CONSOLIDATED USD CEILING RATES FOR SUPPLIER-CONTROLLED SERVICES

Complete every offered lane under DAP (Delivered at Place). Quote all five vehicle/load categories for Kenya and the 20-foot and 40-foot container categories for all other countries. Complete a DAP entry only. A blank, omitted or qualified rate may be treated as a non-offer for the relevant lane/category. Loading and offloading services are excluded from this solicitation and the resulting Frame Agreements and shall not be included in the Financial Offer. If required, loading, offloading, or both will be specified as a special requirement during the relevant SBP. During each SBP, UNHCR shall specify the exact service levels and actual requirements and may require transport and/or export and/or import customs-clearance services in any combination. Multiple call-off awards may be made by destination lane or other justified market segmentation to the qualified lowest-cost offer(s) meeting all mandatory SBP requirements.

ORIGIN: UNHCR Global Stock Management (GSM) stockpile, Industrial Area, Makadara constituency, Nairobi, Kenya

IMPORTANT NOTE
(re. Column D):

- 1 20-foot = container (chassis / closed) per trip; approx. 28 m³; payload
- 2 40-foot = container (chassis / closed) per trip; approx. 58–67 m³; payload
- 3 Large rigid truck = up to 10 tonnes / 40 m³ per trip

- 4 Standard truck = rigid or semi-trailer; up to 15 tonnes / 55 m³ per trip
- 5 Full truckload = semi-trailer; up to 20–25 tonnes / 75–90 m³ per trip

Lane / lot	Country	Destination	Vehicle/load category & indicative capacity	Incoterms® 2020 - DAP only	Original Transport Ceiling Rate (OTCR) – one-way transport ceiling rate, excluding clearance administration (USD)	Supplier-controlled export, transit and import clearance administration cost (USD)	Consolidated one-way Schedule A ceiling (USD) = OTCR + clearance administration	Transit time (days)	Free detention days	Detention ceiling (USD/day)
1	ETHIOPIA	Addis Abeba	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Mekkadida	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Jijiga	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Shire	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Bokh	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Borena	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Alamata	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Assosa	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Gambella	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
2	KENYA	Mombasa	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
			Large rigid truck	DAP (Delivered at Place)						
			Standard truck	DAP (Delivered at Place)						
			Full truckload	DAP (Delivered at Place)						
		Nairobi, including services to and from Jomo Kenyatta International	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
			Large rigid truck	DAP (Delivered at Place)						
			Standard truck	DAP (Delivered at Place)						
			Full truckload	DAP (Delivered at Place)						
		Dadaab	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
			Large rigid truck	DAP (Delivered at Place)						
			Standard truck	DAP (Delivered at Place)						
			Full truckload	DAP (Delivered at Place)						
		Kakuma	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
			Large rigid truck	DAP (Delivered at Place)						
			Standard truck	DAP (Delivered at Place)						
			Full truckload	DAP (Delivered at Place)						
3	RWANDA	Kigali	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Ruhengeri	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
4	UGANDA	Entebbe	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Bidi Bidi	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Adjumani	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Yumbe	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Arua	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Kiryandongo	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Hoima	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Kampala	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Mbarara	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Pakelle	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Juba	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Yei	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Rumbek	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						

Complete every offered lane under DAP (Delivered at Place). Quote all five vehicle/load categories for Kenya and the 20-foot and 40-foot container categories for all other countries. Complete a DAP entry only. A blank, omitted or qualified rate may be treated as a non-offer for the relevant lane/category. Loading and offloading services are excluded from this solicitation and the resulting Frame Agreements and shall not be included in the Financial Offer. If required, loading, offloading, or both will be specified as a special requirement during the relevant SBP. During each SBP, UNHCR shall specify the exact service levels and actual requirements and may require transport and/or export and/or import customs-clearance services in any combination. Multiple call-off awards may be made by destination lane or other justified market segmentation to the qualified lowest-cost offer(s) meeting all mandatory SBP requirements.

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Lane / lot	Country	Destination	Vehicle/load category & indicative capacity	Incoterms® 2020 - DAP only	Original Transport Ceiling Rate (OTCR) – one-way transport ceiling rate, excluding clearance administration (USD)	Supplier-controlled export, transit and import clearance administration cost (USD)	Consolidated one-way Schedule A ceiling (USD) = OTCR + clearance administration	Transit time (days)	Free detention days	Detention ceiling (USD/day)
5	SOUTH SUDAN	Wau	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Malakal	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Pariang	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Yida	20-foot container	DAP (Delivered at Place)						
6	DEMOCRATIC REPUBLIC OF CONGO (DRC)		40-foot container	DAP (Delivered at Place)						
		Aru	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Bunia	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Dungu	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Goma	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Baraka	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Bukavu	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Kalemie	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Lubumbashi	20-foot container	DAP (Delivered at Place)						
7	BURUNDI		40-foot container	DAP (Delivered at Place)						
		Muyinga	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Ruyigi	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Bujumbura	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
8	TANZANIA	Dar es Salaam	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Dodoma	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Isaka	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Kasulu	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Nyarugusu	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Arusha	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Kibondo	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Mtendeli	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
9	SUDAN	Mwanza	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Kassala	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Gadaref	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Kosti	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Ed Daein	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		El Genina	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		El Fasher	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Nyala	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Port Sudan	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Khartoum	20-foot container	DAP (Delivered at Place)						
			40-foot container	DAP (Delivered at Place)						
		Mwanza	20-foot container	DAP (Delivered at Place)						

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Lane / lot	Country	Destination	Vehicle/load category & indicative capacity	Incoterms® 2020 - DAP only	Original Transport Ceiling Rate (OTCR) – one-way transport ceiling rate, excluding clearance administration (USD)	Supplier-controlled export, transit and import clearance administration cost (USD)	Consolidated one-way Schedule A ceiling (USD) = OTCR + clearance administration	Transit time (days)	Free detention days	Detention ceiling (USD/day)
10	MALAWI	Blantyre	40-foot container	DAP (Delivered at Place)						
		Blantyre	40-foot container	DAP (Delivered at Place)						
		Lilongwe	20-foot container	DAP (Delivered at Place)						
		Lilongwe	40-foot container	DAP (Delivered at Place)						
		Lilongwe	40-foot container	DAP (Delivered at Place)						
11	BOTSWANA	Dukwi	20-foot container	DAP (Delivered at Place)						
		Dukwi	40-foot container	DAP (Delivered at Place)						
12	ZIMBABWE	Chippinge	20-foot container	DAP (Delivered at Place)						
		Chippinge	40-foot container	DAP (Delivered at Place)						
		Harare	20-foot container	DAP (Delivered at Place)						
		Harare	40-foot container	DAP (Delivered at Place)						
		Chimanimani	20-foot container	DAP (Delivered at Place)						
13	ANGOLA	Luanda	20-foot container	DAP (Delivered at Place)						
		Luanda	40-foot container	DAP (Delivered at Place)						
		Dundo	20-foot container	DAP (Delivered at Place)						
		Dundo	40-foot container	DAP (Delivered at Place)						
		Dundo	40-foot container	DAP (Delivered at Place)						
14	ZAMBIA	Nchelenge	20-foot container	DAP (Delivered at Place)						
		Nchelenge	40-foot container	DAP (Delivered at Place)						
		Solwezi	20-foot container	DAP (Delivered at Place)						
		Solwezi	40-foot container	DAP (Delivered at Place)						
		Meheba	20-foot container	DAP (Delivered at Place)						
		Meheba	40-foot container	DAP (Delivered at Place)						
		Makeni	20-foot container	DAP (Delivered at Place)						
		Makeni	40-foot container	DAP (Delivered at Place)						
		Lusaka	20-foot container	DAP (Delivered at Place)						
		Lusaka	40-foot container	DAP (Delivered at Place)						
15	MOZAMBIQUE	Nampula	20-foot container	DAP (Delivered at Place)						
		Nampula	40-foot container	DAP (Delivered at Place)						
		Beira	20-foot container	DAP (Delivered at Place)						
		Beira	40-foot container	DAP (Delivered at Place)						
		Chimoio	20-foot container	DAP (Delivered at Place)						
		Chimoio	40-foot container	DAP (Delivered at Place)						
		Pemba	20-foot container	DAP (Delivered at Place)						
		Pemba	40-foot container	DAP (Delivered at Place)						
		Maputo	20-foot container	DAP (Delivered at Place)						
		Maputo	40-foot container	DAP (Delivered at Place)						
16	SOMALIA	Mogadishu	20-foot container	DAP (Delivered at Place)						
		Mogadishu	40-foot container	DAP (Delivered at Place)						
		Kismayo	20-foot container	DAP (Delivered at Place)						
		Kismayo	40-foot container	DAP (Delivered at Place)						
		Hargeisa	20-foot container	DAP (Delivered at Place)						
		Hargeisa	40-foot container	DAP (Delivered at Place)						
		Berbera	20-foot container	DAP (Delivered at Place)						
		Berbera	40-foot container	DAP (Delivered at Place)						
17	ERITREA	Asmara	20-foot container	DAP (Delivered at Place)						
		Asmara	40-foot container	DAP (Delivered at Place)						
		Massawa	20-foot container	DAP (Delivered at Place)						
18	DJIBOUTI	Djibouti City	20-foot container	DAP (Delivered at Place)						
		Djibouti City	40-foot container	DAP (Delivered at Place)						
		Obock	20-foot container	DAP (Delivered at Place)						
		Obock	40-foot container	DAP (Delivered at Place)						
		Al Sabieh	20-foot container	DAP (Delivered at Place)						
		Al Sabieh	40-foot container	DAP (Delivered at Place)						

PRICING AND DETENTION CONTROLS

The OTCR includes all supplier-controlled transport costs, including vehicle, driver, fuel, lubricants, maintenance, tyres, recovery arrangements, supervision, communications, ordinary and foreseeable route permits, tolls, ferries and statutory road charges, overhead, profit, professional tracking and reporting, cargo securing and insurance.

Supplier-controlled export, transit and import clearance administration includes customs-broker administration, document processing and related supplier-controlled administrative activity. It is stated separately and included in the consolidated one-way Schedule A ceiling.

No separate amount beyond the consolidated ceiling, empty-return charge or backhaul charge is payable. Detention is separate ceiling information, excluded from the consolidated ceiling, not fuel-adjustable, and governed exclusively by TOR Section 6.1.

Eligible documented third-party or statutory pass-through charges must be identified separately in Schedule B or the applicable SBP and are reimbursable only at verified actual cost with 0% mark-up, subject to prior written UNHCR approval and verifiable official evidence.

For fuel adjustment, the OTCR is column F only. Clearance administration, detention, pass-through or statutory charges, exceptional charges and every amount reimbursed at actual cost are excluded from the fuel-adjustment calculation base.

BIDDER CERTIFICATION

We certify that the prices and methodology above are complete, accurate and commercially sustainable; that all offer, ceiling, reimbursement, adjustment, invoice and payment amounts are in USD except official EPRA fuel prices stated in KES per litre; that no prohibited, duplicate or hidden charge will be claimed; that supplier-controlled export, transit and import clearance administration is separately stated in Schedule A and included in the consolidated one-way ceiling; that detention and eligible documented pass-through costs will be claimed only under the controls in the TOR; that lower SBP quotations may be accepted without changing the Frame Agreement ceiling; and that all fuel adjustments require prior written UNHCR approval and apply prospectively only.

Name and title _____
Signature _____

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Date and company stamp